

ServiceMax Impact

29%

increase in employee satisfaction

25%

increase in service revenue

20%

increase in Net Promoter Score

Average ServiceMax Customer Results

Benefits:

- Increase the visibility across your service operations and get real-time insights on key indicators
- Boost decision-making with embedded dashboards and service performance metrics
- Benchmark and compare your service organizations' regions, territories, and product lines across time

Feature Highlights:

- Includes 20+ pre-built dashboards and 70+ predefined reports
- Features a set of nine configurable, built-in core service metrics
- Empowers business users with extensive selfservice capabilities

To run a successful service organization, you can't rely on "gut feel" - you need data. Understanding key performance metrics (KPIs) and tracking them closely is essential to identifying strengths and weaknesses in your service operations.

Monitor and measure the success of your service business

Each module of the ServiceMax service execution platform includes our Dashboards & KPIs, making data easily accessible, providing you with actionable insights, and alerting you to potential problems before they impede your growth, increase costs or lead to customer dissatisfaction.



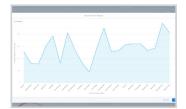


Attach Rate

Average Onsite Response Time

Contract Up Time





Mean time between failures

Repeat Visit

Mean Time To Repair







Utilization

Mean Time To Complete

Mean Time Between Failures

Nine proven, strategic **Service Performance Metrics** continuously monitor and measure the success of your field service business.

FEATURES

- Define and set up reports for any functional entity, such as work orders, technician skills or parts movement
- Allow business users to easily create and customize dashboards, reports, and charts
- Grant permissions and access control to any report or dashboard based on user roles
- Push any report or dashboard to a mobile device based on user roles and viewing restrictions
- Configure reports with simple and effective drag and drop, preview and filtering options
- Leverage your core service performance metrics, each with a corresponding dashboard and reports
- Capture snapshots of data trending over time
- Select the appropriate data fields for calculating metrics
- Manage different calculation methods for regions, departments, work order types, or teams
- Schedule and update metrics at preferred intervals
- Summarize all metrics by account
- Native to the Salesforce platform



About ServiceMax

ServiceMax's mission is to help customers keep the world running with asset-centric field service management software. As the recognized leader in this space, ServiceMax's mobile apps and cloud-based software provides a complete view of assets to field service teams. By optimizing field service operations, industries with high value, complex, mission-critical equipment can support faster growth and run more profitable, outcome-centric businesses. For more information, visit www.servicemax.com.

Get your personalized demo today at **servicemax.com/demo**